BCFTA

BRISTOL CORN & FEED TRADE ASSOCIATION

GRAIN & FEED SUPPLY TRADE DEVELOPMENT PROGRAMME 2022

BRISTOL CORN & FEED TRADE ASSOCIATION

PROGRAMME

1. An Introduction to Agriculture

2. Mental Health Course

3. Trade Awareness Course

4. Nutrition Courses

5. Quality Systems

6. Project Management

7. Continuous Improvement (5S)

8. Customer Service

9. Traders Technical Analysis

10. Understanding Sustainability and Carbon mapping in Agricultural Supply Chains

11. Feed Productions Course

BCFTA
T: 01275 373539 | E: events@bcfta.com | W: www.bcfta.com

COURSES

1. An Introduction to Agriculture

Introducing the agricultural industry, the agricultural calendar and its connection to the supply trade.

Online: 90 mins - available anytime via BCFTA website

Attendees: No Limit

Member Price: £66.00 (including VAT at 20%)

Non-Member Price: £306.00 (including VAT at 20%)

2. Mental Health Course

Understanding Common Mental Health Issues - a bite-size introduction to mental health and the factors, which influence it, ensuring you have the essential knowledge to start building your wellbeing toolkit.

Online: 90 mins

Date: 18th August 2022 11.00am

Attendees: No Limit

Member Price: £66.00 (including VAT at 20%)

Non-Member Price: £306.00 (including VAT at 20%)

3. Trade Awareness Courses

An introduction to the supply trade journeying from source through storage, handling and production to farm.

Face-to-face: 2 day residential course – Clevedon Hall BS21 7RH

3A: 19th-20th April 2022

3B: 5th-6th July 2022

3C: 11th-12th October 2022

Attendees: 3 per member company

Member Price: £396.00 (including VAT at 20%)

Non-Member Price: £636.00 (including VAT at 20%)

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4. Nutrition Courses

4A - Nutrition of Ruminants & Monogastrics

The role of the feed advisor, an introduction to feeding systems for ruminants and monogastrics, and the requirements of farmers and consumers. Introduction nutritional principles.

Online: 90 mins - available anytime via BCFTA website

Attendees: No Limit

Member Price: £70.00 (including VAT at 20%)

Non-Member Price: £310.00 (including VAT at 20%)

4B - Nutrition of poultry & pigs

The role of the feed advisor, an introduction to feeding systems for Poutry & Pigs, and the requirements of farmers and consumers. Introduction nutritional principles.

Online: 90 mins - available anytime via BCFTA website

Attendees: No Limit

Member Price: £70.00 (including VAT at 20%)

Non-Member Price: £310.00 (including VAT at 20%)

4C - Nutrition of Companion Animals

Teaching the principles of nutrition for companion animals, specifically equine, dogs and cats. Trends in feeding companion animals, and examine the disorders caused by nutrient imbalances.

Online: 90 mins - available anytime via BCFTA website

Attendees: No Limit

Member Price: £70.00 (including VAT at 20%)

Non-Member Price: £310.00 (including VAT at 20%)

4D - Nutrition & Health of Livestock

To broaden knowledge of nutritional principles of ruminants and monogastric farm animals. Learn about the digestion of nutrients and how the feed advisor can influence health, growth, reproduction and lactation. Offers the opportunity for discussion and real-life experiences.

Face-to-face: 2 Day Course

Date: 20-21st September 2022

Attendees: 3 per member company

Member Price: £400.00 (including VAT at 20%)

Non-Member Price: £640.00 (including VAT at 20%)

5. Quality Systems

An introduction to Quality Systems

Fundamentals of Quality; auditing, HACCP, legislation and codes of practice, testing for quality; why do we test/ what is testing for?

Online: 90 mins

Attendees: 16th February 2022, 11am

Member Price: £70.00 (including VAT at 20%)

Non-Member Price: £310.00 (including VAT at 20%)

6. Project Management

An Introduction to Project Management

Defining and scoping a project, basic documentation, legislation, suppliers, planning, communication, commissioning/ implementation, completion

Face-to-face: 1 day course

Date: 10th May 2022

Attendees: No Limit

Member Price: £66.00 (including VAT at 20%)

Non-Member Price: £306.00 (including VAT at 20%)

7. Continuous Improvement (5S)

The course will equip employees with the skills and knowledge required to facilitate sustainable 5S implementation.

Virtual Classroom: 1 Day Course

Date: 4th April 2022

Attendees: 3 per member company

Member Price: £200.00 (including VAT at 20%)

Non-Member Price: £440.00 (including VAT at 20%)

8. Customer Service

An interactive skill based workshop

Customer loyalty provides the context for a sequence of professional communication skills. The workshop examines how to create positive first impressions in person, over the phone and by email. This is followed by practicing the asking and listening skills necessary to get a clear, complete and mutual understanding of customer needs and concerns. We then look at providing solutions, addressing concerns and closing the conversation with clear commitments.

Face-to-face: 1 Day Course

Date: 8th March 2022

Attendees: 3 per member company

Member Price: £220.00 (including VAT at 20%)

Non-Member Price: £460.00 (including VAT at 20%)

9. Traders Technical Analysis

9A - An Introduction to Traders Technical Analysis

Why do professionals use technical analysis to trade and analyse any financial market - and how you can too. The course will give a solid foundation on how to begin using technical analysis and pitfalls to avoid. Understanding the primary techniques for chart analysis to set the correct learning path to becoming a successful analyst or trader.

Online: 90 mins – available anytime via BCFTA website

Attendees: No Limit

Member Price: £70.00 (including VAT at 20%)

Non-Member Price: £310.00 (including VAT at 20%)

9B - Understanding Traders Technical Analysis and using advanced techniques

The course will delve deeply into explaining why professionals use technical analysis to trade and analyse any financial market to give a solid foundation on how to begin using technical analysis and pitfalls to avoid. Attendees will use the primary and secondary techniques for chart analysis, setting the correct learning path to becoming a successful analyst or trader. Practical experience will be given in applying techniques to reinforce knowledge & increase confidence.

Face-to-face: 1 Day Course

Date: 18th October 2022

Attendees: 3 per member company

Member Price: £400.00 (including VAT at 20%)

Non-Member Price: £640.00 (including VAT at 20%)

10. Understanding Sustainability and Carbon mapping in Agricultural Supply Chains

Sustainability as a concept is used and abused in many contexts while carbon mapping and carbon footprints are increasingly being discussed as possible metrics of agricultural supply chains. This program is designed to provide clarity in the understanding of these principles, why they are of increasing importance and how they might improve business performance.

What is the link to nutrition?

What are the practicalities of carbon mapping for the supply chain?

Online: 90 mins

Attendees: No Limit

Member Price: £100.00 (including VAT at 20%)

Non-Member Price: £340.00 (including VAT at 20%)

11. Feed Production Courses

11A - Online to An Introduction to Feed Production

Overview for new mill operators and administration staff on the basics of why make feed and the processes involved in making feed.

Online: 90 mins – available anytime via BCFTA website

Attendees: No Limit

Member Price: £70.00 (including VAT at 20%)

Non-Member Price: £310.00 (including VAT at 20%)

11B - Understanding Feed Production

Designed for production staff within feed manufacturing to widen their knowledge on processes and challenges in food quality, safety, raw materials, equipment and data.

Face-to-face : 2 Day Course (UK)

Date: 18-19 May 2022

Attendees: 3 per member company

Member Price: £500.00 (including VAT at 20%)

Non-Member Price: £740.00 (including VAT at 20%)

11C - Advanced Feed Production: Netherlands

Raw Materials, quality, mixing, process and feed safety, labelling, energy management, liquids, pelleting, steam, dies/ rolls, cooling, finished product testing

Face-to-face: Netherlands - 3 Day Residential

Dates: 28th - 30th September 2022

Attendees: 3 per member company

Member Price: £2000.00 (including VAT at 20%)

Non-Member Price: £2240.00 (including VAT at 20%)

REGISTRATION

COURSES AVAILABLE AT ANY TIME - ONLY ABLE TO BE BOOKED VIA WWW.BCFTA.COM/EVENTS

COURSE NO.	COURSE NAME	MEMBERS COST PER PERSON £ INC. VAT @ 20%	NON-MEMBERS COST PER PERSON £ INC. VAT @ 20%
1	AN INTRODUCTION TO AGRICULTURE	66.00	306.00
4A	NUTRITION OF RUMINANTS & MONOGASTRICS	70.00	310.00
4B	NUTRITION OF POULTRY & PIGS	70.00	310.00
4C	NUTRITION OF COMPANION ANIMALS	70.00	310.00
9A	AN INTRODUCTION OF TRADERS TECHNICAL ANALYSIS	70.00	310.00
11	AN INTRODUCTION TO FEED PRODUCTION	70.00	310.00

COURSES ONLINE AT SPECIFIC DATES/ TIMES

COURSE NO.	COURSE NAME	DATE/ TIME	MEMBERS COST PER PERSON £ INC. VAT @ 20%	NON-MEMBERS COST PER PERSON £ INC. VAT @ 20%	NUMBER OF ATTENDEES PLEASE GIVE FULL DETAILS BELOW	TOTAL COST PER COURSE
2	MENTAL HEALTH	18.08.22 1100 - 1200	66.00	306.00		
5	AN INTRODUCTION TO QUALITY SYSTEMS	70.00	310.00	306.00		
7	CONTINUOUS IMPROVEMENT (5S)	04.04.22 0900 - 1700	200.00	440.00		
10	UNDERSTANING SUSTAINABLITY & CARBON MAPPING	?? ??	100.00	340.00		

COURSES DELIVERED IN PERSON AT SPECIFIC DATES/TIMES

COURSE NO.	COURSE NAME	DATE/ TIME	MEMBERS COST PER PERSON £ INC. VAT @ 20%	NON-MEMBERS COST PER PERSON £ INC. VAT @ 20%	NUMBER OF ATTENDEES PLEASE GIVE FULL DETAILS BELOW	TOTAL COST PER COURSE
3A	TRADE AWARENESS COURSE	19-20.04.22 DAY 1 0900 – 2200 DAY 2 0900 - 1700				
3B	TRADE AWARENESS COURSE	05-06.07.22 DAY 1 0900 – 2200 DAY 2 0900 - 1700				
3C	TRADE AWARENESS COURSE	11-12.10.22 DAY 1 0900 – 2200 DAY 2 0900 - 1700				
4D	NUTRITION & HEALTH OF LIVESTOCK	20-21.09.22 DAY 1 0900 – 1700 DAY 2 0900 - 1700				
6	PROJECT MANAGEMENT	10.05.22 0930 - 1630				
9B	UNDERSTANDING TRADERS TECHNICAL ANALYSIS & USING ADVANCED TECHNIQUES	18.10.22 0900 - 1700				
11B	UNDERSTANDING FEED PRODUCTION (UK)	18-19.05.22 DAY 1 0900 – 2200 DAY 2 0900 - 1700				
11C	ADVANCED FEED PRODUCTION (NETHERLANDS)	02-04.03.22 & 28-30.09.22				
				TOTAL AMOUNT £		

WAYS TO PAY

BACS payment – Sort Code: 56-00-05 Account No: 53800877
BCFTA website https://www.bcfta.org.uk

If you require a VAT invoice please retain a copy of this form for your records
VAT Registration Number GB 138 8065 49 - VAT charged at 20%

CANCELATION POLICY

Cancelling your place/s on a course
Always let us know as early as possible if it looks like you can't make the date you have booked. Cancellations made 28 clear days before the date of the course, or less, or no-shows are not entitled to a refund.

Cancelling of a course
Please be aware that modules can be cancelled because of shortage of numbers, illness or other factors. It is therefore worthwhile booking hotel rooms etc. that can be cancelled. Please note that BCFTA is not liable for additional expenses. If BCFTA have to cancel, a full refund will be offered.

ATTENDEE REGISTRATION

COURSE NO.	ATTENDEE NAME	ATTENDEE EMAIL ADDRESS

NOTE: SEE CANCELLATION POLICY

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NOTE: SEE CANCELLATION POLICY

BRISTOL CORN & FEED TRADE ASSOCIATION

Bristol Corn & Feed Trade Association

The Farm Office | Redend Farm | Station Road | Pilning | Bristol
BS35 4JW

E: events@bcfta.org.uk
W: www.bcfta.com